

# Vanco International LLC 506 Kingsland Drive Batavia, IL 60510 (phone) 630.626.6445

(fax) 630.879.9189 <u>www.vanco1.com</u>

## CONFIDENTIAL CREDIT APPLICATION

Please complete this entire form. Incomplete applications will be returned. Return completed application by mail or fax.

#### **BILL TO INFORMATION**

Company/ Organization:	
Address:	
City, State, Zip:	
Phone:	
Fax:	
E-Mail:	
Resellers Number:	
Federal Tax Number:	

# SHIP TO LOCATION (S)

Branch	Branch Manager	Address	City, State, Zip	Phone

### **KEY CONTACTS**

The following information is for Vanco International LLC internal use only. We do not sell or distribute mailing lists and regard this informational as confidential.

	Name	Email	Phone
President			
Vice President			
Buyer/Purchasing Manager			
Sales Manager			
Accounts Payable			
Marketing Manager			

TRADE REFERENCES (1)		
Name		
Account Number		
Address		
City, State, Zip		
Phone/Fax		

	TRADE REFERENCES (2)		
Name			
Account Number			
Address			
City, State, Zip			
Phone/Fax			
TRADE REFERENCES (3)			
Name			
Account Number			
Address			
City, State, Zip			
Phone/Fax			
	BANK REFERENCES (1)		
Bank			
Account Number			
Bank Officer			
Address			
City, State, Zip			
Phone/Fax			
	BANK REFERENCES (2)		
Bank			
Account Number			
Bank Officer			
Address			
City, State, Zip			
Phone/Fax			

### VANCO MINIMUM ADVERTISED PRICING (MAP) POLICY

#### The minimum advertised price (MAP) policy applies to all resellers.

The MAP policy shall work under the following guidelines:

- 1. The MAP for all Vanco products shall be listed on each price sheet for Distributors. MAP pricing is established by Vanco for all Vanco products and may be adjusted by Vanco at its sole discretion.
- 2. The MAP policy applies to all advertisements of Vanco products in Internet or similar electronic media.
- 3. MAP applies only to advertised prices and does not apply to the price at which the products are actually sold or offered for sale to an individual dealer. Vanco distributors remain free to sell these products at any prices they elect.
- 4. MAP does not establish maximum advertised prices. All distributors may offer Vanco products at any price in excess of the MAP established for such product.
- 5. Vanco MAP policy does not in any way limit the ability of any distributor to advertise that "they have the lowest prices," or they "will meet or beat any competitoes price," that consumers should "call for a price," or phrases of similar import as long as the price advertised or listed for the products are not less than Map.
- 6. From time to time Vanco may discontinue models or engage in promotions with respect to certain products. In such events, Vanco reserves the right to modify or suspend the MAP with respect to the affected products by notifying all distributors of such change. Vanco further reserves the right to adjust the MAP with respect to all or certain products at its sole discretion upon 30 days advance written notice to the distributors, provided that such changes shall apply equally to all Vanco Distributors.
- 7. The terms of this MAP policy are confidential and should not be disclosed to other parties,

By signing below, the undersigned acknowledges receipt and indicates that it has read and understood the MAP on behalf of the Company and that the undersigned is duly authorized to sign on behalf of the Company.

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### **SIGNATURE**

Everything stated in this application is true to the best of my knowledge. You are authorized to inquire of trade creditors, banks, other credit references and obtain such information from them as is necessary for evaluating this credit application.

The following is understood, agreed to and accepted by:

Name (printed): \_\_\_\_\_

Signature:

Title/Company: \_\_\_\_\_\_
Date: \_\_\_\_\_

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