



Vanco International
506 Kingsland Dr.
Batavia, IL 60510

Phone: 630.879.0006
800.626.6445
Fax: 630.879.9189

CONFIDENTIAL CREDIT APPLICATION

Please complete this entire form. INCOMPLETE APPLICATIONS WILL BE RETURNED.
 Return completed application by mail or fax (630)879-9189.

BILL TO:

Company or Organization		
Address		Suite or Bldg #
City	State	Zip Code
Phone		Fax
E-Mail ☐ Check to receive email notification of special offers and product updates.		

- ☐ Corporation
☐ Partnership
☐ Proprietorship

SHIP TO:

Company or Organization		
Address		Suite or Bldg #
City	State	Zip Code
Phone		Fax
Website		

Resellers # _____

Fed Tax ID # _____

CONTACT/SALES INFORMATION

The following information is for Vanco International LLC internal use only. We do not sell or distribute our mailing lists and regard this information as CONFIDENTIAL. Print names (required) and check box (optional) for free catalogs and product flyer updates.

	Name	Email	Phone
President			
Vice President			
Purchasing Manager			
Buyer			
Sales Manager			
Sales			
Accounts Payable			
Marketing Manager			

HOW DID YOU HEAR ABOUT VANCO?

Please check those that apply:

Trade Magazine:

- ☐ CE Pro
☐ Residential Systems
☐ Other _____

Trade Show:

- ☐ EHX
☐ CEDIA
☐ Other _____

☐ Internet Search _____

☐ Other _____

TRADE REFERENCES

1 Name: _____ Your Acct # _____
Address: _____
City/State/Zip _____ Phone: _____ Fax: _____

2 Name: _____ Your Acct # _____
Address: _____
City/State/Zip _____ Phone: _____ Fax: _____

3 Name: _____ Your Acct # _____
Address: _____
City/State/Zip _____ Phone: _____ Fax: _____

BANK REFERENCES

1 Bank: _____
Address: _____
Phone: _____ Bank Officer: _____
Account # _____ Fax: _____

2 Bank: _____
Address: _____
Phone: _____ Bank Officer: _____
Account # _____ Fax: _____

VANCO NEW CUSTOMER SET-UP INFO

Welcome to Vanco International! Please **completely** fill out the form below.

Please select your relationship with Vanco:

☐
☐
☐

Distributor
Dealer
Value Added Reseller/Installer

Contact Details:

First Name: _____

Main Address: _____

Last Name: _____

Email Address: _____

Toll Free Number: _____

Phone: _____

Fax: _____

Company Details:

Company Name: _____

Company Website: _____

Do you Sell:

- ☐ Wholesale
☐ Retail
☐ Both

Do you Process and Ship Internet Orders:

- ☐ YES
☐ NO

Product Categories that you carry or plan to carry in the future:

- ☐ Audio
☐ Video
☐ Home Theater
☐ Telephone
☐ Data.com
☐ Mobile
☐ CB Accessories
☐ OEM Speakers
☐ Connectors
☐ Tools
☐ Bulk Cable and Wire
☐ General Accessories

Do you have Multiple Locations?

- ☐ YES
☐ NO

If you answered YES to Multiple Locations, Please attach a Spreadsheet with Each Locations Address, Phone Number, Fax Number, Contact Name, and Contact Email Address.

Marketing Contact:

Name: _____

Email: _____

Phone: _____

Vanco Minimum Advertised Pricing (MAP) Policy

The minimum advertised price (MAP) policy applies to all resellers.

The MAP policy shall work under the following guidelines:

1. The MAP for all Vanco products shall be listed on each price sheet for Distributors. MAP pricing is established by Vanco for all Vanco products and may be adjusted by Vanco at its sole discretion.
2. The MAP policy applies to all advertisements of Vanco products in Internet or similar electronic media.
3. MAP applies only to advertised prices and does not apply to the price at which the products are actually sold or offered for sale to an individual dealer. Vanco distributors remain free to sell these products at any prices they elect.
4. MAP does not establish maximum advertised prices. All distributors may offer Vanco products at any price in excess of the MAP established for such product.
5. Vanco MAP policy does not in any way limit the ability of any distributor to advertise that "they have the lowest prices" or, they "will meet or beat any competitors price", that consumers should "call for a price" or phrases of similar import as long as the price advertised or listed for the products are not less than MAP.
6. From time to time Vanco may discontinue models or engage in promotions with respect to certain products. In such events, Vanco reserves the right to modify or suspend the MAP with respect to the affected products by notifying all distributors of such change. Vanco further reserves the right to adjust the MAP with respect to all or certain products at its sole discretion upon 30 days advance written notice to the distributors, provided that such changes shall apply equally to all Vanco distributors.
7. The terms of this MAP policy are confidential and should not be disclosed to other parties.

By signing below, the undersigned acknowledges receipt and indicates that is has read and understood the MAP on behalf of the Company and that the undersigned is duly authorized to sign on behalf of the Company.

Signature: _____

Everything stated in this application is true to the best of my knowledge. You are authorized to inquire of trade creditors, banks, other credit references, and obtain such information from them as is necessary for evaluating this credit application.

The following is understood, agreed to and accepted by:

Signature	_____	Name Printed	_____
Title	_____	Date	_____
Company	_____		

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Vanco Internal Use Only:

Distributor Locator: _____
Distributor Classification: _____
Sales Sheet/Catalog Requests: _____
Customer Code: _____