



Vanco International
 506 Kingsland Drive
 Batavia, IL 60510
 (phone) 800.626.6445
 (fax) 630.879.9189
www.vanco1.com

CONFIDENTIAL CREDIT APPLICATION

Please complete this entire form and provide reliable emails/fax numbers to prevent processing delays. Incomplete applications will be returned.

BILL TO INFORMATION

Company/ Organization	
Address	
City, State, Zip	
Phone	
Fax	
E-Mail	
Resellers Number	
Federal Tax Number	

SHIP TO LOCATION (S)

Address, City, State, Zip	Phone

KEY CONTACTS

	Name	Email	Direct Line
President			
Purchasing Manager			
Accounts Payable			
Customer Service			

TRADE REFERENCES (1)

Name	
Address	
Phone	
Contact Person	
Contact Email/Fax	



TRADE REFERENCES (2)

Name	
Address	
Phone	
Contact Person	
Contact Email/Fax	

TRADE REFERENCES (3)

Name	
Address	
Phone	
Contact Person	
Contact Email/Fax	

BANK REFERENCES

Bank	
Account Number	
Address	
Phone	
Contact Person	
Contact Email/Fax	

INTERNAL USE ONLY

Account Setup:

Division #	Customer Code	Profit Center	Sales Rep #
Freight Terms	Net Terms	Buying Group	



VANCO MINIMUM ADVERTISED PRICING (MAP) POLICY

The minimum advertised price (MAP) policy applies to all resellers.

The MAP policy shall work under the following guidelines:

1. The MAP for all Vanco products shall be listed on each price sheet for Distributors. MAP pricing is established by Vanco for all Vanco products and may be adjusted by Vanco at its sole discretion.
2. The MAP policy applies to all advertisements of Vanco products in Internet or similar electronic media.
3. MAP applies only to advertised prices and does not apply to the price at which the products are sold or offered for sale to an individual dealer. Vanco distributors remain free to sell these products at any prices they elect.
4. MAP does not establish maximum advertised prices. All distributors may offer Vanco products at any price more than the MAP established for such product.
5. Vanco MAP policy does not in any way limit the ability of any distributor to advertise that "they have the lowest prices," or they "will meet or beat any competitors price," that consumers should "call for a price," or phrases of similar import if the price advertised or listed for the products are not less than Map.
6. From time-to-time Vanco may discontinue models or engage in promotions with respect to certain products. In such events, Vanco reserves the right to modify or suspend the MAP with respect to the affected products by notifying all distributors of such change. Vanco further reserves the right to adjust the MAP with respect to all or certain products at its sole discretion upon 30 days advance written notice to the distributors, provided that such changes shall apply equally to all Vanco Distributors.
7. The terms of this MAP policy are confidential and should not be disclosed to other parties,

By signing below, the undersigned acknowledges receipt and indicates that it has read and understood the MAP on behalf of the Company and that the undersigned is duly authorized to sign on behalf of the Company.

X

SIGNATURE

Everything stated in this application is true to the best of my knowledge. You are authorized to inquire of trade creditors, banks, other credit references and obtain such information from them as is necessary for evaluating this credit application.

The following is understood, agreed to and accepted by:

Name (printed): _____

Signature: _____

Title: _____

Date: _____

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